

Dmitry Demidenko

CTO & Founding Engineer — Building agentic-first engineering orgs from zero to scale

SAN FRANCISCO BAY AREA

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ABOUT

15+ years building startups. Three venture-backed companies from zero to scale, including one to Series B. I work with second-time founders in fast-moving environments — designing agentic-first workflows, leading agent teams, and staying close enough to the code to pop into the IDE when it matters.

EXPERIENCE

CTO @ getquin

Jan 2020 — Jan 2026 · Berlin

- Built engineering org from zero to 40 developers across 6 teams with clear structure and responsibilities
- Architected high-load real-time portfolio analysis platform with multi-source data ingestion
- Established engineering culture with DORA metrics: 6 deployments/day average with clear success metrics
- Series B raised at \$90M valuation, backed by Portage Ventures and Horizon Ventures

CTO @ Pekama

Apr 2014 — Nov 2019 · Cambridge, UK

- Led development of a legal case management platform for IP owners and attorneys
- Built virtual IP department with budgeting, task management, and a reputation-based network of 1,000+ attorneys
- Platform acquired by a major IP player; architecture scaled to serve A+ customers including Electronic Arts

Founding Engineer & Tech Lead @ TeleportHQ

Oct 2011 — Jan 2014 · New York

- Led development of an online marketplace connecting tutors and students through video calls
- Built specialized real-time collaboration tools: virtual instruments for musicians, collaborative code editors for programmers

Software Engineer @ IBM / IBA-Group

Sept 2008 — Oct 2011 · Belarus

- Started career at IBA-Group collaborating with IBM, advanced to senior engineer

+ Advised and contributed to dozens of early-stage startups as a hands-on technical partner through Start Matter

SKILLS

practices Agentic AI, DORA Metrics, Continuous Delivery, Everything as Code

leadership Org Design, Hiring, Technical Strategy, Teams-First Approach

stack Python, TypeScript, Node.js, Golang, React

infra AWS, GCP, Docker, CI/CD, Cloud Architecture

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